

ARCHITECTURE | ENGINEERING | CONSTRUCTION

Berdon LLP has strong relationships within the design and construction community — helping architects, engineers and builders address day-to-day management and financial issues, reach for new opportunities, and plan for long-term prosperity. We recognize that economic realities, competition, industry trends, staffing and talent issues, changing technologies, and other forces require that you constantly evolve in order to succeed. To help you accomplish your goals, we provide a diverse array of advisory services:

FOR YOUR ORGANIZATION

Advisors as well as accountants, we help you develop comprehensive and practical business plans that match resources, cash, personnel, and timing to reach attainable goals. These services include:

- Structuring multi-discipline and multi-entity organizations that can feature:
 - Design-build
 - Interior designers
 - Facilities managers
 - Technology consultants
- Developing merger plans — analyzing financial and tax considerations and performing due diligence
- Evaluating the tax and financial impact of partnership agreements
- Reviewing retirement and death benefits available for partners and weighing funding alternatives
- Assisting in negotiating office leases — analyzing the tax and financial impact of rent concessions and work letters
- Analyzing escalation charges from landlords, including real estate tax, operating expenses, porters' wages, and CPI
- Developing various financial reporting packages to assist you in decision-making. These packages can provide information on:
 - Accrual basis and cash basis financials
 - Project manager and partner collection and billing realization
 - Project manager and partner productivity
 - Cash flow budget-to-actual variance analysis
 - Project profitability
- Advising on the state and local tax consequences of projects
- Consulting on international projects — connecting you with accounting and legal resources throughout the world
- Performing business valuations

FOR YOUR FINANCING

Considering your plans, goals, and circumstances, we will present options for the most effective financing approaches including lines of credit, revolving-fund financing, and tenant improvement financing, along with various creative methods. Berdon experts will assist you in implementing your selected approach. With our strong relationships in the financial community, we can introduce you to a selection of sources for bank financing, alternative financing, and refinancing.

FOR YOUR OPERATIONS

Berdon specialists review your internal controls and suggest ways to increase your efficiency, tighten your financial security, and improve cash flow and overall profitability. We can show you ways to use business technology with greater efficiency for project management, client disbursements, time and billing, information processing, and other areas. To protect you from the unexpected, we develop disaster preparedness and recovery programs.

FOR INDIVIDUALS WITHIN YOUR FIRM

People are the backbone of your success. To help you retain the best people on your team and keep them motivated, Berdon offers a number of services, among them:

- Designing deferred compensation plans to retain key professionals
- Initiating or refining succession plans — developing solutions to transfer the business and individual wealth in accordance with your goals while maximizing the tax advantages to you and family members
- Devising creative exit strategies
- Developing incentive programs for partners and associates to generate new business
- Providing estate and trust planning
- Offering personal wealth management services — including financial planning and personal business management for principals

As a full-service firm, you can access Berdon expertise for any aspect of your business as your needs arise. As your accountants and your advisors, we work beside you to develop and refine the blueprints for ongoing success.